Federal Democratic Republic of Ethiopia **OCCUPATIONAL STANDARD**



CONFECTIONERY, BAKING AND OCTOP



NTQF Level III



Ministry of Education September 2012

Introduction

Ethiopia has embarked on a process of reforming its TVET-System. Within the policies and strategies of the Ethiopian Government, technology transformation – by using international standards and international best practices as the basis, and, adopting, adapting and verifying them in the Ethiopian context – is a pivotal element. TVET is given an important role with regard to technology transfer. The new paradigm in the outcome-based TVET system is the orientation at the current and anticipated future demand of the economy and the labor market.

The Ethiopia Occupational Standard (EOS) is the core element of the Ethiopian National TVET-Strategy and an important factor within the context of the National TVET-Qualification Framework (NTQF). They are national Ethiopia standards, which define the occupational requirements and expected outcome related to a specific occupation without taking TVET delivery into account.

This document details the mandatory format, sequencing, wording and layout for the Ethiopia Occupational Standard which comprised of Units of Competence.

A Unit of Competence describes a distinct work activity. It is documented in a standard format that comprises:

- Occupational title, NTQF level
- Unit title
- Unit code
- Unit descriptor
- Elements and Performance Criteria
- Variables and Range statement
- Evidence guide

Together all the parts of a Unit of Competence guide the assessor in determining whether the candidate is competent.

The ensuing sections of this EOS document comprise a description of the respective occupation with all the key components of a Unit of Competence:

- the chart with an overview of all Units of Competence for the respective occupation including the Unit Codes and the Unit Titles
- the contents of each Unit of Competence (competence standard)
- occupational map providing the technical and vocational education and training (TVET) providers with information and important requirements to consider when designing training programs for this standards and for the individual, a career path

UNIT OF COMPETENCE CHART

Occupational Standard: Confectionery, Baking and Pastry Making				
Occupational Code: CST CBP				
NTQF Level III				
CST CBP3 01 0912 Prepare and Produce Pastries	CST CBP3 02 0912 Prepare and Produce Cakes	CST CBP3 03 0912 Prepare and Produce Yeast Goods		
CST CBP3 04 0912 Coach Others in Job Skills	CST CBP3 05 0912 Prepare Bakery Products for Patisseries	CST CBP3 06 0912 Prepare and Present Gateaux, Torten and Cakes		
CST CBP3 07 0912 Present Desserts	CST CBP3 08 0912 Prepare and Display Petits Fours	CST CBP3 09 0912 Prepare and Model Marzipan		
CST CBP3 10 0912 Prepare Desserts to Meet Special Dietary Requirements	CST CBP3 11 0912 Prepare and Display Sugar Work	CST CBP3 12 0912 Plan, Prepare and Display Sweet Buffet Showpieces		
CST CBP3 13 0912 Plan Patisserie Operations	CST CBP3 14 0912 Prepare Chocolate and Chocolate Confectionery	CST CBP3 15 0912 Monitor Implementation of Work plan / Activities		
CST CBP3 16 0912 Apply Quality Control	CST CBP3 17 0912 Lead Workplace Communication	CST CBP3 18 0912 Lead Small Teams		
CST CBP3 19 0912 Improve Business Practice	CST CBP3 20 1012 Maintain Quality System and Continuous Improvement Processes (Kaizen)			
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Occupational Standard: Confectionery, Baking and Pastry Making Level III		
Unit Title	Prepare and Produce Pastries	
Unit Code	CST CBP3 01 0912	
Unit Descriptor	This unit describes the performance outcomes, skills and knowledge required to prepare and produce a variety of high- quality pastries and pastry products. Pastries and pastry products to be produced and decorated may be of varied cultural origins and derived from classical or contemporary recipes	

Elements	Performance Criteria
1. Prepare pastries and pastry products	1.1 Prepare a variety of <i>pastries and pastry products</i> according to standard recipes and desired <i>product characteristics</i> .
products	 Select suitable ingredients according to recipe requirements, quality, freshness and desired product characteristics.
	1.3 Make paste and pastry products using correct <i>techniques</i> and ensuring appropriate <i>conditions</i> to optimize quality.
	1.4 Apply portion control to minimize wastage.
	1.5 Use <i>appropriate equipment</i> to produce required pastries and pastry products.
	 Select required oven temperature and bake to ensure the desired characteristics, including color, shape and crust structure
2. Decorate and present pastry products	2.1 Decorate pastry products, to enhance appearance, using suitable <i>fillings</i> , icings and decorations, according to standard recipes, enterprise standards and customer preferences.
	2.2 Present pastries attractively using suitable service ware and decorations
3. Store pastries	3.1 Store pastes and ingredients for pastry products, optimizing quality and shelf life through appropriate storage methods.
	3.2 Store pastry products to minimize spoilage and wastage, identifying <i>storage conditions</i> and using methods appropriate to specific products for short and medium-term preservation

Variable	Range
Pastries and pastry	short and sweet paste, including:
products must	flans
include a basic	tarts

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selection from ea	ch a fruit tortlata
of the following	Scotch shortbread, including:
categories:	Viennese wafers
	Linzer and other slices
	 savoury and sweet pies
	choux paste, including:
	profiteroles
	croquembouche
	Saint Honoré
	puff paste, including:
	milles feuilles
	palmiers
	quiches
	croissants
	gateaux pithiviers
	bouchées
	cream horns
	filo or strudel
Product	colour
characteristics m	ust
include:	crust stability
	moisture content
	 mouth feel and eating properties
	appearance
Techniques and	 chilling ingredients and work surfaces where required
conditions for	kneading and handling
producing pastry	rolling
and pastry produce	cts • cutting and moulding
may include:	resting
	 preparing and using appropriate fillings and pre-bake and
	post-bake finishes and decorations
Appropriate	 commercial mixers and attachments
equipment may	cutting implements
include:	• scales
	measures
	bowl cutters
	ovens
	 moulds, shapes and cutters
	 piping bags and attachments
Fillings may	fresh or crystallised fruit and fruit purées
include:	whole or crushed nuts
	• cream
	custard
	meringue
Decorations may	• glazes
include:	• jellies
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	•	fruit purées
	٠	icings
	•	fresh, preserved or crystallised fruits
	•	nuts
	•	fillings, including cream, mousse and fruit purées
Storage conditions	٠	consideration of temperature, light and air exposure
and methods	٠	use of airtight containers
appropriate to	•	display cabinets, including temperature-controlled cabinets
specific pastry	٠	refrigeration, chilling and freezing
products may		
include:		

Evidence Guide	
Critical aspects of Competence	 Assessment requires evidence that the candidate: ability to produce a wide variety of pastries and pastry products from all categories ability to produce a quantity of pastries and pastry products, consistent in quality, size, shape and appearance, under typical workplace conditions and time constraints application of hygiene and safety principles throughout the preparation process decoration and presentation of a range of pastries and pastry
Underpinning	products within typical workplace conditions Demonstrates knowledge of:
Knowledge and Attitudes	 varieties and characteristics of pastes and pastry products, both classical and contemporary historical and cultural aspects of pastry and pastry products underlying principles of making pastry and pastry products commodity knowledge, including quality indicators of pastry ingredients culinary terms commonly used in the industry related to pastries and pastry products portion control and yield storage conditions for pastries and pastry products and optimising shelf life
Underpinning Skills	 Demonstrates skills to: principles and practices of hygiene, particularly in relation to handling pastes and dough safe work practices, particularly in relation to using cutting implements, appliances, heated surfaces, ovens and mixing equipment hygiene and safe handling and storage requirements related to pastry ingredients, commodities and products problem-solving skills to control quality literacy skills to read recipes, menus and instructions numeracy skills to calculate portions, and weigh and measure quantities of ingredients

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Resources Implication	Access is required to real or appropriately simulated situations, including work areas, materials and equipment, and to information on workplace practices and OHS practices.
Assessment Methods	 Competency may be assessed through: Interview / Written Test / Oral Questioning Observation / Demonstration
Context of Assessment	Competency may be assessed in the work place or in a simulated work place setting.

Occupational Standard: Confectionery, Baking and Pastry Making Level III		
Unit Title	Prepare and Produce Cakes	
Unit Code	<u>CST CBP3 02 0912</u>	
Unit Descriptor	This unit describes the performance outcomes, skills and knowledge required to prepare and produce a variety of high- quality cakes. Cakes to be produced and decorated may be of varied cultural origins and derived from classical or contemporary recipes	

Elements	Performance Criteria
1. Prepare and produce cakes	1.1 Prepare a variety of <i>basic cakes</i> according to standard recipes and desired <i>product characteristics</i> .
	1.2 Select suitable ingredients according to recipe requirements, quality, freshness and desired product characteristics.
	 Make cakes using correct <i>techniques</i> and ensuring appropriate <i>conditions</i> to optimize quality.
	1.4 Use <i>appropriate equipment</i> to produce required cakes.
	1.5 Select required oven temperature and bake cakes to ensure the desired characteristics, including color and shape
2. Decorate and present cakes	2.1 Decorate cakes to enhance appearance, using suitable <i>fillings</i> , icings and <i>decorations</i> , according to standard recipes, enterprise standards and customer preferences.
	2.2 Present cakes attractively using suitable service ware and decorations
3. Store cakes	3.1 Store cakes and ingredients for cake products, optimizing quality and shelf life through appropriate storage methods.
	3.2 Store cakes to minimize spoilage and wastage, identifying storage conditions and using methods appropriate to specific products for short and medium-term preservation

Variable	Range
Basic cakes refer to a small range of cakes and sponges and must include:	 Madeira cake Genoise sponge basic aerated sponge Swiss roll
Product characteristics must include:	 fruit cake colour consistency and texture moisture content mouth feel and eating properties appearance

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Techniques and	weighing or measuring and sifting dry ingredients
conditions for	adding fats and liquids to dry ingredients
producing cakes	 stirring and aerating to achieve required consistency and
may include:	texture
	selecting and preparing appropriate cake tins and moulds
	 using required amount of batter according to desired
	characteristics of finished products
	• preparing and using appropriate pre-bake finishes and
	decorations
	selecting baking conditions and temperatures
Appropriate	commercial mixers and attachments
equipment may	whisks
i5nclude:	beaters
	spatulas
	wooden spoons
	 cutting implements for nuts and fruits
	• graters
	scales
	measures
	bowl cutters
	 piping bags and attachments
	 ovens
	 cake tins and moulds
	 working marble table
Fillings may	 fresh and crystallised fruit
include:	 fruit purées
	 jams
	 nuts
	creams
	mousse
	custard
Decorations may	glazes and jellies
include:	
	 icings chocolate
	 sprinkled icing sugar
	 fresh, preserved or crystallised fruits
	 fruit purées whole or crushed nuts
Storage conditions	colored and flavoured sugar
Storage conditions and methods	consideration of temperature, light and air exposure
	use of airtight containers
appropriate for cakes may include:	display cabinets, including temperature-controlled cabinets
Cares may moude.	refrigeration, chilling and freezing

Evidence Guide

Critical aspects of Competence Underpinning Knowledge and	 Assessment requires evidence that the candidate: ability to produce a range of basic cakes ability to produce cakes that are consistent in quality, size, shape and appearance under typical workplace conditions and time constraints application of hygiene and safety principles throughout the preparation process preparation, decoration and presentation of a range of basic cakes within typical workplace conditions The following knowledge must be assessed as part of this unit: varieties and characteristics of basic cakes, both classical and
Attitudes	 contemporary historical and cultural aspects of cakes underlying principles of making cakes commodity knowledge, including quality indicators of cake ingredients principles and practices of hygiene particularly in relation to preparing cake batter and decorating finished cake products culinary terms commonly used in the industry related to cakes hygiene and safe handling and storage requirements related to cake ingredients, commodities and products portion control and yield storage conditions for cakes and optimising shelf life
Underpinning Skills	 Demonstrates skills to: safe work practices, particularly in relation to using cutting implements, appliances, heated surfaces, ovens and mixing equipment problem-solving skills to control quality literacy skills to read recipes, menus and instructions numeracy skills to calculate portions, and weigh and measure quantities of ingredients
Resources Implication	Access is required to real or appropriately simulated situations, including work areas, materials and equipment, and to information on workplace practices and OHS practices.
Assessment Methods	 Competency may be assessed through: Interview / Written Test / Oral Questioning Observation / Demonstration
Context of Assessment	Competency may be assessed in the work place or in a simulated work place setting.

Occupational Standard: Confectionery, Baking and Pastry Making Level III			
Unit Title	Prepare and Produce Yeast Goods		
Unit Code	CST CBP3 03 0912		
Unit Descriptor	This unit describes the performance outcomes, skills and knowledge required to prepare and produce a variety of high- quality yeast goods. Yeast goods to be produced and decorated may be of varied cultural origins and derived from classical or contemporary recipes		

Elements	Performance Criteria		
1. Prepare and produce yeast goods	1.1 Prepare a variety of basic yeast goods according to standard recipes and desired product characteristics .		
goods	1.2 Select suitable ingredients according to recipe requirements, quality and freshness and desired product characteristics.		
	1.3 Make basic yeast goods, using correct <i>techniques</i> and ensuring appropriate <i>conditions</i> to optimize quality.		
	 Use appropriate equipment to produce required yeast goods. 		
	1.5 Select required oven temperature and bake yeast goods to ensure the desired characteristics, including color and shape		
 Decorate and present yeast goods 	2.1 Decorate yeast goods, where required and appropriate, to enhance appearance, using suitable <i>fillings</i> , icings and <i>decorations</i> , according to standard recipes, enterprise standards and customer preferences.		
	2.2 Present yeast goods attractively using suitable service ware and decorations		
3. Store yeast goods	3.1 Store yeast goods and ingredients for yeast good products, optimizing quality and shelf life through appropriate storage methods.		
	3.2 Store yeast goods to minimize spoilage and wastage, identifying <i>storage conditions</i> and using methods appropriate to specific products for short and medium-term preservation.		

Variable	Range			
Yeast goods refer	basic breads and buns, such as:			
to a range of sweet	Bath buns			
and savoury	bread rolls			
breads, rolls and	yeast-raised pastries, such as:			
buns, and must	Ballion pactiloo			
include:	croissants			
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	brioche		
	• küchen		
	• babas		
	savarins.		
Product	• colour		
characteristics must			
include:	moisture content		
	 mouth feel and eating properties 		
	appearance		
Techniques and	 chilling ingredients and work surfaces 		
conditions for	 kneading and handling 		
producing yeast	 incorporating fat 		
goods may include:	• rolling		
	 preparing and using types of yeast 		
	 cutting, shaping and moulding 		
	 preparing and using appropriate fillings and pre-bake finishes 		
	and decorations		
Appropriate	commercial mixers and attachments		
equipment may	 cutting implements 		
include:	 scales 		
	 measures 		
	 bowl cutters 		
	piping bags and attachments		
	Ovens moulds, shapped and authors		
	 moulds, shapes and cutters 		
	baking sheets		
	working marble table		
Fillings may include:	fresh or crystallised fruit and fruit purées		
	whole or crushed nuts		
	• spices		
	• cream		
	• frangipane		
	custard		
	chocolate		
	• jam		
	savoury fillings such as ham and cheese		
Decorations may	• glazes		
include:	• jellies		
	fruit purées		
	• icings		
	sprinkled icing sugar		
flavoured and colored sugars			
	 fresh, preserved or crystallised fruits 		
	nuts		
	fillings, including cream, mousse and fruit purées		
Storage conditions	consideration of temperature, light and air exposure		
and methods			
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appropriate to yeast goods may include:		use of airtight containers display cabinets, including temperature-controlled cabinets to
	•	cool or warm refrigeration, chilling and freezing

Evidence Guide	
Critical aspects of Competence	 Assessment requires evidence that the candidate: ability to produce a range of sweet and savoury yeast goods ability to produce a quantity of yeast goods that are consistent in quality, size, shape and appearance, under typical workplace conditions and time constraints application of hygiene and safety principles throughout the preparation process preparation, decoration and presentation of a range of yeast
Underpinning Knowledge and Attitudes	 goods, within typical workplace conditions Demonstrates knowledge of: varieties and characteristics of basic yeast goods, both classical and contemporary historical and cultural aspects of yeast goods underlying principles of making yeast goods commodity knowledge, including quality indicators of ingredients for yeast goods principles and practices of hygiene particularly in relation to handling dough culinary terms commonly used in the industry related to yeast goods hygiene and safe handling and storage requirements related to yeast goods, commodities and products portion control and yield storage conditions for yeast goods and optimising shelf life
Underpinning Skills	 Demonstrates skills to: safe work practices, particularly in relation to using cutting implements, appliances, heated surfaces, ovens and mixing and kneading equipment problem-solving skills to control quality literacy skills to read recipes, menus, instructions and orders numeracy skills to calculate portions, and weigh and measure quantities of ingredients
Resources Implication	Access is required to real or appropriately simulated situations, including work areas, materials and equipment, and to information on workplace practices and OHS practices.
Assessment Methods	 Competency may be assessed through: Interview / Written Test / Oral Questioning Observation / Demonstration
Context of Assessment	Competency may be assessed in the work place or in a simulated work place setting.

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Occupational Standard: Confectionery, Baking and Pastry Making Level III	
Unit Title Coach Others in Job Skills	
Unit Code	CST CBP3 04 0912
Unit Descriptor	This unit describes the performance outcomes, skills and knowledge required to provide on-the-job coaching to colleagues. This unit has no parity with units in Training and Assessment Training Package, but reflects the situation in many workplaces where buddy systems and on-the-job coaching are extremely common.

Elements	Performance Criteria	
1. Prepare for on- the-job coaching	1.1 Identify the need for coaching based on a range of <i>factors</i> .	
	 1.2 Identify specific coaching needs through discussion with colleague to be coached. 	
	 Where appropriate, organise <i>coaching sessions</i> according to organisation policy. 	
2. Coach colleagues on	2.1 Explain the overall purpose of coaching to colleague.	
the job	2.2 Explain and demonstrate the specific <i>skills</i> to be coached.	
	2.3 Communicate clearly any <i>underpinning knowledge</i> required and check colleague's understanding.	
	Provide colleague with opportunity to practice the skill and ask questions.	
	2.5 Provide feedback in a constructive and supportive manner.	
3. Follow up coaching	3.1 Monitor progress with new skills in the workplace and provide supportive assistance as required.	
	3.2 Report progress to the appropriate person as required.	
	3.3 Identify <i>performance problems or difficulties</i> with the coaching and rectify them or refer them to the appropriate person for follow-up.	

Variable	Range	
Factors that could influence the decision whether or not to conduct coaching may include:	 request for coaching from colleague to be coached own observation and workplace experience direction from colleagues 	
Coaching sessions could be conducted in a range of	 on-the-job during work hours before or after work in a simulated location away from the actual workplace 	

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contexts, including: Skills to be coached are generally those not requiring formal or extended training sessions, but short, commonly-used tasks such as:	 customer service skills technical or practical skills, such as operating equipment, making something or completing documentation selling or promoting products and services
Underpinning knowledge refers to the essential knowledge required to carry out tasks or undertake skills effectively, such as:	 ingredients or components of items knowledge of products or services principles underpinning skills such as communication and selling reasons for undertaking various tasks legislative, OHS and hygiene requirements
Performance problems or difficulties may be due to:	 shyness or lack of confidence breakdown in communication language or cultural barriers insufficient opportunity to practise inappropriate circumstances for coaching

Evidence Guide	
Critical aspects of Competence	 Evidence of the following is essential: ability to provide supportive on-the-job coaching with constructive and supportive feedback clarity in oral communication knowledge of basic training principles demonstration of coaching skills under normal workplace conditions, including real work tasks to coach others in and use of suitable equipment and materials
Underpinning Knowledge and Attitudes	 Demonstrates knowledge of: context for workplace coaching, including objectives, scope and relationship to other workplace activities basic principles of training, such as explanation, demonstration, review, trainee explanation, trainee demonstration and feedback equal employment opportunity (EEO) and other relevant legislation impacting on workplace coaching
Underpinning Skills	 Demonstrates skills to: communication skills, specifically the use of questioning techniques and clarity in oral communication interpersonal skills to facilitate participation and encourage effective coaching outcomes literacy skills to interpret workplace documentation as required by the job role

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Resources Implication	 Assessment must ensure: interaction with other people to whom coaching is provided use of industry-current technology and documentation to support coaching activities
Assessment	Competency may be assessed through:
Methods	 direct observation of the candidate coaching a colleague in a required work skill
	role-plays in which the candidate demonstrates training
	techniques or communication skills, such as questioning and providing feedback
	questions about training principles
	 review of portfolios of evidence and third-party workplace reports of an the isb performance by the condidate
	reports of on-the-job performance by the candidate
Context of	Competency may be assessed in the work place or in a
Assessment	simulated work place setting.

Occupational Standard: Confectionery, Baking and Pastry Making Level III	
Unit Title Prepare Bakery Products for Patisseries	
Unit Code	CST CBP3 05 0912
Unit Descriptor	This unit describes the performance outcomes, skills and knowledge required to prepare and produce a variety of high- quality bakery products. Bakery products to be produced may be of varied cultural and ethnic origins and derived from classical or contemporary recipes

Elements	Performance Criteria
1. Prepare bakery products	1.1 Prepare a variety of <i>bakery products</i> according to standard recipes and desired <i>product characteristics</i> .
	 Select, measure and weigh suitable ingredients according to recipe requirements, quality, freshness and desired product characteristics.
	 Use appropriate equipment to produce required bakery products.
	1.4 Prepare dough to correct consistency and shape.
	1.5 Prove products according to specified temperature and other conditions.
	1.6 Make bakery products, using correct <i>techniques</i> and ensuring appropriate <i>conditions</i> to optimize quality.
	1.7 Select required oven temperature and bake goods to ensure the desired characteristics, according to standard recipe specifications and enterprise practice
2. Decorate and present bakery products	2.1 Finish bakery items according to desired product characteristics.
products	2.2 Decorate yeast goods where required and appropriate to enhance appearance, using suitable <i>fillings</i> , icings and <i>decorations</i> , according to standard recipes, enterprise standards and customer preferences.
	2.3 Present yeast goods attractively using suitable service ware and decorations
3. Store bakery products	3.1 Store bakery products in <i>storage conditions</i> required to maintain quality and extend shelf life.
	3.2 Select packaging options appropriate for the preservation of product freshness and eating characteristics.

Variable		Range				
Bakery products		 breakfast 	and savoury items			
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must include a	- brookfoot and on aciality broods
must include a	breakfast and speciality breads
selection of each of	Iunch and dinner rolls
the following:	 festive baking from a variety of ethnic and cultural
	backgrounds
Product	colour
characteristics must	 consistency and texture
include:	moisture content
	 mouth feel and eating properties
	appearance
Appropriate	 commercial mixers and attachments
equipment may	 cutting implements
include:	 scales
	measures hour outtors
	bowl cutters
	• ovens
	 moulds, shapes and cutters
	 baking sheets and containers
	working marble table
Techniques and	 chilling ingredients and work surfaces
conditions for	 preparing and using types of yeast
producing yeast	 kneading and handling
goods may include:	 incorporating fat
	• rolling
	 cutting, shaping and moulding
	 preparing and using appropriate fillings and pre-bake finishes
	and decorations
Fillings may	 fresh or crystallised fruit-based
include:	 whole or crushed nuts
	 fresh cream
	butter cream
	• wine cream
	cheese cream
	chocolate
	• jam
	custard
	• ganache
	 savoury fillings such as bacon, ham and cheese
	 ready-made and pre-mixed
	• raisins
Decorations may	• glazes
include:	• jellies
	 icings
	 sprinkled icing sugar
	havealed and belored bagare
	 fresh, preserved or crystallised fruits
	 seeds and nuts

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Storage conditions and methods	•	consideration of temperature, light and air exposure use of airtight containers
appropriate to bakery products	•	display cabinets, including temperature-controlled cabinets to cool or warm
may include:	•	refrigeration, chilling and freezing

Evidence Guide	
Critical aspects of Competence	 Assessment requires evidence that the candidate: ability to produce a range of specialist bakery products, both sweet and savoury ability to produce a quantity of bakery products that are consistent in quality, size, shape and appearance, under typical workplace conditions and time constraints application of hygiene and safety principles throughout the preparation process preparation, decoration and presentation of a range of specialist bakery products, within typical workplace conditions
Underpinning Knowledge and Attitudes	 Demonstrates knowledge of: varieties and characteristics of bakery products, including: classical contemporary from various ethnic and cultural backgrounds historical and cultural aspects of bakery products underlying principles of making bakery products culinary and technical terms commonly used in the industry related to bakery products, properties of ingredients for bakery products, properties of ingredients for bakery products, properties of ingredients used, and their interaction and changes during processing to produce required characteristics properties and requirements of yeast and control of yeast action processes of fermentation and dough development principles and practices of hygiene, particularly in relation to handling dough, commodities and products safe work practices, particularly in relation to using cutting implements, appliances, heated surfaces, ovens, manual handling and mixing or kneading equipment function and routine maintenance of equipment used storage conditions for bakery products and optimising shelf life ratio of ingredients required to produce a balanced formula defining and applying corrective steps to ensure quality control influence of correct portion control, yields, weights and sizes on the profitability of an establishment portion control and yield

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 expected taste, texture and crumb structure appropriate for particular bakery products
Demonstrates skills to:
 safe work practices, particularly in relation to using cutting implements, appliances, heated surfaces, ovens, manual
handling, and mixing and kneading equipment
 problem-solving skills to control quality
 literacy skills to read recipes, menus and instructions
 numeracy skills to calculate portions and weigh and measure
quantities of ingredients
Access is required to real or appropriately simulated situations,
including work areas, materials and equipment, and to
information on workplace practices and OHS practices.
Competency may be assessed through:
Interview / Written Test / Oral Questioning
Observation / Demonstration
Competency may be assessed in the work place or in a
simulated work place setting.

Occupational Standard: Confectionery, Baking and Pastry Making Level III		
Unit Title	Prepare and Present Gateaux, Torten and Cakes	
Unit Code <u>CST CBP3 06 0912</u>		

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Unit Descriptor	 This unit describes the performance outcomes, skills and knowledge required to produce, fill, decorate and present a range of specialised sponges and cakes, where finish, decoration and presentation of a high order are required. The preparation of specialised cakes includes sponges, gateaux, torten, cakes, sweet pastes and meringues, fillings and coating agents, as well as skills and techniques in assembling and finishing. Specialized cakes and sponges to be produced and decorated may be of varied cultural origins and derived from classical or contemporary recipes
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Elements	Performance Criteria
 Prepare specialized cakes and sponges 	1.1 Select, measure and weigh ingredients according to recipe requirements, quality and freshness, standard recipe requirements, enterprise practice and customer preferences
opongoo	1.2 Verify that ingredients are used at the correct temperature for optimum quality.
	1.3 Prepare specialized cakes and sponges to recipe specifications, using correct techniques , and bake to achieve required product characteristics, including color, crumb structure, consistency and texture, moisture content, mouth feel and eating properties and appearance.
	1.4 Use <i>appropriate equipment</i> to produce required cakes.
	1.5 Cool sponges and cakes in <i>conditions</i> that retain optimum freshness and eating characteristics and appearance
2. Prepare and use fillings	2.1 Prepare a selection of <i>fillings</i> to required consistency, using appropriate flavorings.
	2.2 Slice or layer sponges and cakes, and fill and assemble, according to standard recipe specifications, enterprise practice and customer preference.
	2.3 Mask, cover or coat top and sides of sponges and cakes as appropriate to achieve even, straight and smooth surfaces, or characteristics and appearance required by recipe specifications.
3. Decorate cakes	3.1 Decorate sponges and cakes, using designs and techniques suited to the product and occasion, and according to standard recipes and enterprise practice.
	3.2 Use suitable icings and <i>decorations</i> , according to standard recipes, enterprise standards and customer preferences
4. Present cakes	 Present cakes attractively using suitable service ware and decorations.
	4.2 Select and use appropriate equipment for display and service.

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	4.3 Arrange cakes for display in an appealing manner to meet customer expectations and enterprise standards.
	4.4 Verify that display and service temperature of products are appropriate for maintaining freshness, appearance and eating qualities.
	4.5 Mark, score or cut portion-controlled cakes precisely, according to enterprise specifications and customer preferences, minimizing wastage
5. Store cakes	5.1 Store cakes at the correct temperature in <i>storage conditions</i> that maintain quality and extend shelf life.
	5.2 Identify storage methods that minimize spoilage and wastage, using methods appropriate to specific products for short and medium-term preservation.

Variable	Range		
Specialized cakes and sponges must include:	 cakes and sponges used as bases, such as: Genoise sponge commercial sponge Swiss roll sponge fingers those for weddings, birthdays and special occasions those for specific cultural feasts and celebrations, both religious and secular 		
Techniques and conditions for producing specialist cakes may include:	 weighing or measuring and sifting dry ingredients adding fats and liquids to dry ingredients stirring and aerating to achieve required consistency and texture whisking, folding, piping and spreading selecting and preparing appropriate baking sheets, cake and sponge tins and moulds using required amount of batter according to desired characteristics of finished products preparing and using appropriate pre-bake finishes and decorations selecting baking conditions and temperatures portioning evenly, accurately and neatly decorating 		
Appropriate equipment may include:	 commercial mixers and attachments whisks beaters spatulas and wooden spoons cutting implements for nuts and fruits graters scales and measures bowl cutters 		
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	piping bags and attachments
	ovens
	cake and sponge tins and moulds
	working marble table
Fillings may	fresh or crystallised fruit
include:	fruit purées
	• jams
	nuts
	creams
	mousse
	custard
Decorations may	glazes and jellies
include:	icings
	chocolate
	sprinkled icing sugar
	fresh, preserved or crystallised fruits
	fruit purées
	whole or crushed nuts
	colored and flavoured sugar
	marzipan coatings
Storage conditions	consideration of temperature, light and air exposure
and methods	use of airtight containers
appropriate for	display cabinets, including temperature-controlled cabinets
cakes may include:	refrigeration, chilling and freezing

Evidence Guide	
Critical aspects of Competence	 Assessment requires evidence that the candidate: ability to produce a range of specialized cakes ability to produce specialized cakes that are consistent in quality, size, shape and appearance, under typical workplace conditions and time constraints application of hygiene and safety principles throughout the preparation process
	 preparation, decoration and presentation of a range of specialized cakes within typical workplace conditions
Underpinning Knowledge and Attitudes	 Demonstrates knowledge of: varieties and characteristics of specialized cakes, both classical and contemporary historical and cultural aspects of specialized cakes underlying principles of making specialized cakes commodity knowledge, including quality indicators of specialized cake ingredients principles and practices of hygiene, particularly in relation to preparing cake batter and decorating finished cake products culinary terms commonly used in the industry related to specialized cakes

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	 hygiene and safe handling and storage requirements related to specialized cake ingredients, commodities and products portion control and yield storage conditions for specialized cakes and optimising shelf life
Underpinning Skills	 Demonstrates skills to: safe work practices, particularly in relation to using cutting implements, appliances, heated surfaces, ovens and mixing equipment problem-solving skills to control quality literacy skills to read recipes, menus, instructions and orders numeracy skills to calculate portions and weigh and measure quantities of ingredients
Resources Implication	Access is required to real or appropriately simulated situations, including work areas, materials and equipment, and to information on workplace practices and OHS practices.
Assessment Methods	 Competency may be assessed through: Interview / Written Test / Oral Questioning Observation / Demonstration
Context of Assessment	Competency may be assessed in the work place or in a simulated work place setting.

Occupational Standard: Confectionery, Baking and Pastry Making Level III	
Unit Title	Present Desserts
Unit Code	CST CBP3 07 0912
Unit Descriptor	This unit describes the performance outcomes, skills and knowledge required to apply various and specialised techniques of dessert presentation. The term 'dessert' is commonly used for a sweet course or option

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in a meal or as a stand-alone item with a beverage. In some
enterprises, the term 'sweets' may be used.
Desserts may include foods from varying cultural origins and may
be derived from classical or contemporary recipes

Elements	Performance Criteria
1. Present and serve plated	1.1 Portion <i>desserts</i> according to enterprise standards.
desserts	1.2 Present desserts attractively, with artistic flair, appropriate for the occasion and the item.
	1.3 Consider practicality of service and customer consumption when plating and <i>decorating</i> desserts.
	1.4 Use <i>appropriate equipment</i> to present and serve plated desserts.
	1.5 Control service temperature of desserts and service ware when serving hot, cold or frozen desserts
2. Plan, prepare and conduct a dessert trolley presentation	2.1 Where utilized, plan dessert trolley services appropriate to available facilities and equipment, as well as customer and enterprise requirements.
	2.2 Prepare and arrange to display a variety of desserts offered by the enterprise, together with appropriate sauces and garnishes
3. Store and package desserts	3.1 Store desserts at the appropriate temperature and under the correct <i>storage conditions</i> to maintain quality, freshness and customer appeal.
	3.2 Ensure that packaging is appropriate for the preservation of taste, appearance and eating characteristics.

Variable	Range
Desserts must	 puddings, pies, tarts, flans and fritters
include prepared	custards and creams
portions from the	prepared fruit
following	charlotte, bavarois, mousse, soufflé, sabayon and zabaglione
categories:	 meringues, crepes and sweet omelettes
	sorbet, ice-cream, bombe and parfait
Decorating may	glazes and jellies
include:	• icings
	chocolate
	 sprinkled icing sugar
	 fresh, preserved or crystallised fruits
	fruit purées
	whole or crushed nuts
	colored and flavoured sugar

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Appropriate equipment may include:	 commercial mixers and attachments whisks beaters spatulas wooden spoons cutting implements for nuts and fruits graters scales measures bowl cutters piping bags and attachments ovens cake and sponge tins and moulds
	 cake and sponge tins and moulds working marble table
Storage conditions and methods appropriate for desserts may include:	 consideration of temperature, light and air exposure use of airtight containers display cabinets, including temperature-controlled cabinets refrigeration, chilling and freezing

Evidence Guide	9	
Critical aspects Competence	 ability to present and display a range of desserts with flair application of food hygiene and safety principles throughout the preparation and presentation process knowledge of the characteristics of desserts and decorations or garnishes and the conditions required for optimum quality and presentation preparation, decoration and presentation of a range of 	
Underpinning Knowledge and Attitudes	 preparation, decoration and presentation of a range of desserts within typical workplace conditions Demonstrates knowledge of: varieties and characteristics of specialist cakes, both classical and contemporary historical and cultural aspects of specialist cakes underlying principles of making specialist cakes commodity knowledge, including quality indicators of specialist cakes principles and practices of hygiene, particularly in relation to decorating finished cake products culinary terms commonly used in the industry related to specialist cakes hygiene and safe handling and storage requirements related to specialist cake ingredients, commodities and products 	
Underpinning SI	 storage conditions for specialist cakes and optimising shelf life bemonstrates skills to: safe work practices, particularly in relation to using 	
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	 appliances, heated surfaces, ovens, cutting implements and mixing equipment problem-solving skills to control quality literacy skills to read instructions and orders numeracy skills to calculate portions
Resources Implication	Access is required to real or appropriately simulated situations, including work areas, materials and equipment, and to information on workplace practices and OHS practices.
Assessment Methods	 Competency may be assessed through: Interview / Written Test / Oral Questioning Observation / Demonstration
Context of Assessment	Competency may be assessed in the work place or in a simulated work place setting.

Occupational Standard: Confectionery, Baking and Pastry Making Level III		
Unit Title	Prepare and Display Petit Fours	
Unit Code	<u>CST CBP3 08 0912</u>	
Unit Descriptor	This unit describes the performance outcomes, skills and knowledge required to produce, display and service a wide range of petit fours, including petit fours glacés, marzipan-based petit fours and caramelised fruits and nuts served as petit fours, to a high and consistent quality. Petit fours glacés may include sponge bases assembled with appropriately flavoured fillings cut into a variety of shapes, iced and decorated. Marzipan-based petit fours may be modelled by hand or shaped with the aid of moulds and may be appropriately flavoured and colored and sealed with cocoa butter or food lacquer. Caramelised petit fours include fresh or dried fruits and nuts, filled or unfilled, coated with a pale amber-colored caramel. Fresh petit fours include bases prepared from choux or sweet paste with an appropriate filling, topping and decoration	

Elements	Performance Criteria
1. Prepare iced petit fours	1.1 Prepare, cut and assemble sponges and bases according to standard recipes and enterprise requirements and practice.
	1.2 Prepare <i>fillings</i> with the required flavors and consistency.
	1.3 Bring fondant icing to the correct temperature and consistency to achieve required coating thickness and surface gloss.
	1.4 Design and use <i>decorations</i> that enhance customer eye appeal
2. Prepare fresh petit fours	2.1 Pipe, bake, fill and <i>decorate</i> a selection of small choux paste shapes.
	2.2 Prepare and blind bake sweet paste in small moulds or tins in a variety of shapes.
	2.3 Prepare and use fillings with the required flavors and consistency.
	2.4 Use appropriate garnishes, glazes and finishes to enhance flavor and eye appeal
3. Prepare marzipan petit fours	3.1 Flavor and shape quality marzipan appropriately, producing mini-size fruits.
	3.2 Coat marzipan fruits to preserve desired eating characteristics and where required, soften with egg whites,

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	pipe into shapes and seal or brown with applied heat, according to enterprise practice
4. Prepare caramelized petit fours	4.1 Select and coat fresh fruits or fruit segments with pale amber- colored caramel.
	4.2 Sandwich dried fruits or nuts or fill with flavoured marzipan and coat with pale amber-colored caramel, according to specifications and enterprise standards
5. Display petit fours	5.1 Select and prepare appropriate <i>receptacles</i> for petit fours. 5.2 Display petit fours creatively to enhance customer appeal
6. Store petit fours	6.1 Store petit fours at correct temperature and conditions to maintain maximum eating characteristics, appearance and freshness.

Variable	Range	
Fillings may include	custard	
appropriately	• cream	
flavoured:	• ganache.	
Toppings and	fresh fruits	
decorations may	• glazes	
include:	fondant icing	
	chocolate	
Receptacles may	chocolate	
include those made	tulip paste	
from edible and	sugar lace	
non-edible	croquant	
materials, including:	• glass	
	crystal	
	ceramic	
	metallic platters and trays	

Evidence Guide	
Critical aspects of Competence	 Assessment requires evidence that the candidate: ability to prepare, present and display a diverse range of petit fours with consistency in size, shape, quality and presentation application of food hygiene and safety principles throughout the preparation, decoration and presentation process knowledge of the characteristics of petit fours, suitable decorations or garnishes, and the conditions required for optimum quality and presentation preparation, decoration and presentation of a range of petit fours within typical workplace conditions
Underpinning Knowledge and Attitudes	 Demonstrates knowledge of: varieties and characteristics of petit fours, both classical and contemporary, including taste, texture, structure, shape and
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Underpinning Skills	 size appropriate for petit fours and in line with industry and enterprise standards historical and cultural aspects of petit fours underlying principles of making petit fours commodity knowledge, including quality indicators of petit fours ingredients principles and practices of hygiene, particularly in relation to ingredients and commodities and preparing and decorating petit fours culinary terms commonly used in the industry related to petit fours portion control and yield storage conditions for petit fours and optimising shelf life properties of the ingredients used and their interaction and changes during production Demonstrates skills to: creative skills in decoration and presentation safe work practices, particularly in relation to using cutting implements, appliances, heated surfaces, ovens and mixing equipment 	
	 working methods used in production and display of petit fours defining and applying corrective steps to ensure quality control problem-solving skills to control quality literacy skills to read recipes, menus, instructions and orders numeracy skills to calculate portions and weigh and measure quantities of ingredients 	
Resources	Access is required to real or appropriately simulated situations,	
Implication	including work areas, materials and equipment, and to information on workplace practices and OHS practices.	
Assessment	Competency may be assessed through:	
Methods	 Interview / Written Test / Oral Questioning 	
	Observation / Demonstration	
Context of	Competency may be assessed in the work place or in a	
Assessment	simulated work place setting.	

Occupational Standard: Confectionery, Baking and Pastry Making Level III		
Unit Title	Prepare and Model Marzipan	
Unit Code	CST CBP3 09 0912	
Unit Descriptor	This unit describes the performance outcomes, skills and knowledge required to prepare, handle and model marzipan and to decorate, colour and present modelled items. Preparing marzipan refers to combining manufactured marzipan paste, pure icing sugar and glucose syrup to a smooth paste of a consistency best suited for its intended purpose.	

Elements	Performance Criteria	
1. Prepare modeling marzipan	1.1 Select, weigh and combine ingredients to achieve desired composition and characteristics of quality modeling marzipan.	
marzipan	1.2 Identify potential problems and take appropriate preventative measures to maintain desired characteristics.	
	1.3 Observe food hygiene principles and requirements	
2. Prepare molded and modeled shapes	2.1 Mould or model <i>marzipan</i> in a variety of figures, shapes and flowers.	
31000	2.2 Apply appropriate colorings, decorations and coating agents to enhance appearance and presentation.	
	2.3 Seal finished shapes to preserve freshness and eating characteristics and appearance	
3. Store marzipan products	3.1 Store marzipan products at the correct temperature and in conditions to avoid excessive crust formation, drying out and hardening and to maintain maximum eating characteristics and appearance	
4. Use marzipan to cover cakes,	4.1 Ensure surface of items to be covered is level and smooth.	
gateaux, torten	4.2 Roll out marzipan to specified size and thickness.	
and petit fours	4.3 Apply marzipan ensuring a smooth and seamless finish.	

Variable	Range
Handling of marzipan must include:	 modelling into shapes, figures or flowers colouring, decorating, glazing and sealing covering cakes, gateaux, torten and petit fours with marzipan

Evidence Guide	
Critical aspects of Competence	 Assessment requires evidence that the candidate: ability to present and display a diverse range of modelled and moulded marzipan products with consistency in size, shape, quality and presentation

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	 application of food hygiene and safety principles throughout the preparation, decoration and presentation process knowledge of the characteristics of marzipan and suitable decorations or garnishes and the conditions required for optimum quality and presentation preparation, decoration and presentation of a range of marzipan shapes within typical workplace conditions and timeframes
Underpinning	Demonstrates knowledge of:
Knowledge and Attitudes	 characteristics of marzipan, both classical and contemporary, including taste, texture, structure, shape and size appropriate for industry and enterprise standard marzipan products hygiene and food safety requirements relating to preparing, decorating, handling and storing marzipan historical and cultural aspects of marzipan underlying principles of making marzipan commodity knowledge, including quality indicators of marzipan ingredients culinary terms commonly used in the industry related to marzipan portion control and yield storage conditions for marzipan and optimising shelf life properties of the ingredients used and their interaction and
	changes during production
Underpinning Skills	 Demonstrates skills to: creative skills in decoration and presentation handling and storing marzipan and marzipan products and recognising factors affecting their quality working methods used in production and display of marzipan, including the use of equipment for preparation and moulding defining and applying corrective steps to ensure quality control problem-solving skills to control quality literacy skills to read recipes, menus, instructions and orders numeracy skills to calculate portions and weigh and measure quantities of ingredients
Resources	Access is required to real or appropriately simulated situations,
Implication	including work areas, materials and equipment, and to information on workplace practices and OHS practices.
Assessment	Competency may be assessed through:
Methods	Interview / Written Test / Oral Questioning
	 Observation / Demonstration
Context of	Competency may be assessed in the work place or in a
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Assessment	simulated work place setting.

Occupational Standard: Confectionery, Baking and Pastry Making Level III		
Unit Title	Prepare Desserts to Meet Special Dietary Requirements	
Unit Code	CST CBP3 10 0912	
Unit Descriptor	This unit describes the performance outcomes, skills and knowledge required to prepare of a range of desserts where aspects of nutrition, diet or allergies influence the composition and the ingredients able to be used. This would include diabetic desserts, low fat or low sugar desserts, or desserts that are free of ingredients such as yeast, gluten or flour and other potential allergens or substances that can cause reactions in customers	

Elements	Performance Criteria
 Prepare dietary desserts 	1.1 Appropriate ingredients are used according to criteria for particular dietary requirements.
	1.2 Measure and weigh ingredients required, ensuring they are at the correct temperature according to recipe requirements.
	1.3 Follow special dietary recipes or nutritional guidelines in producing dietary desserts
2. Prepare sauces for dietary desserts	2.1 Prepare hot or cold sauces to the required consistency, using appropriate flavors and ingredients, according to dietary requirements
3. Store dietary desserts	3.1 Store dietary desserts at the appropriate temperature and under the correct conditions to maintain quality, freshness and customer appeal.

Variable	Range
Appropriate ingredients may include:	 those without known allergic reactions substitute ingredients such as gluten-free flour and non-sugar sweeteners low-fat or fat-free ingredients low-sugar or sugar-free ingredients

Evidence Guide	
Critical aspects of Competence	 Assessment requires evidence that the candidate: ability to produce a range of desserts suitable for a variety of dietary requirements and intolerances application of food hygiene and safety principles throughout the preparation, decoration and presentation process knowledge of the characteristics of desserts for special dietary requirements and suitable decorations or garnishes and the conditions required for optimum quality and presentation

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	 preparation, decoration and presentation of a range of desserts for special dietary requirements within typical
	workplace conditions
Underpinning	Demonstrates knowledge of:
Knowledge and	 options for and preparation of desserts for special dietary
Attitudes	needs and preferences
	 hygiene and food safety requirements relating to preparing, decorating, handling and storing desserts for special dietary needs
	 commodity knowledge, including quality indicators of
	ingredients and handling and storing of ingredients
	 properties of dietary ingredients used in a range of dessert recipes and the influence of each on processing and product quality
	 culinary terms commonly used in the industry related to desserts for special dietary needs
	 portion control and yield
	 storage conditions for types of desserts for special dietary
	needs and optimising shelf life
	 knowledge and understanding of Dietary Guidelines
Underpinning Skills	Demonstrates skills to:
	 creative skills in decoration and presentation
	 defining and applying corrective steps to ensure quality control
	 literacy skills to read recipes, menus and instructions
	 numeracy skills to calculate portions and weigh and measure
	quantities of ingredients
	• problem-solving skills to address special dietary requirements
Resources	Access is required to real or appropriately simulated situations,
Implication	including work areas, materials and equipment, and to
	information on workplace practices and OHS practices.
Assessment	Competency may be assessed through:
Methods	 Interview / Written Test / Oral Questioning
	Observation / Demonstration
Context of	Observation / Demonstration Competency may be assessed in the work place or in a

Occupational Standard: Confectionery, Baking and Pastry Making Level III		
Unit Title	Prepare and Display Sugar Work	
Unit Code	CST CBP3 11 0912	
Unit Descriptor	This unit describes the performance outcomes, skills and knowledge required to prepare sugar for sugar work and to plan and produce sugar-based display pieces. The preparation of sugar includes boiling to various predetermined temperature stages suitable for pulling, casting or blowing. Pulling refers to manipulating boiled sugar after initial cooling, to incorporate air and to achieve elasticity and sheen. Casting refers to pouring boiled sugar into prepared framework or moulds or into free-flowing shapes. The preparation of sugar casts also includes casting of individual segments, assembling, decorating and preparing for display and storage. Blowing refers to creating shapes by blowing air through a blowpipe into boiled sugar of the correct temperature.	

Elements	Performance Criteria
1. Boil sugar	1.1 Identify and assemble required ingredients according to standard recipes and enterprise requirements.
	1.2 Combine sugar and water and boil to required temperature, using specialized equipment for boiling sugar correctly and safely.
	1.3 Follow preparation methods specified in standard recipes.
	1.4 Use coloring and flavorings appropriately, according to sugar products required.
	1.5 <i>Handle boiled sugar solution safely</i> according to safety requirements, standard recipes and enterprise practice
2. Pull boiled sugar	2.1 Manipulate boiled sugar to avoid crust forming
	2.2 Turn out and pull sugar, using a suitable work surface and according to standard industry practice and safety requirements
3. Store pulled sugar	3.1 Portion pulled sugar according to intended use.
Suyai	3.2 Use correct packaging methods and vacuum-seal pulled sugar pieces.
	3.3 Use appropriate storage procedures to ensure extended shelf life.
4. Plan decorative sugar work	4.1 Plan sugar work appropriate for the occasion, allowing adequate time for, or working within time available for, preparation.
	4.2 Produce sketches or outlines of required forms and shapes
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	and identify colors, decorations and supports.
	4.3 Prepare formwork or moulds and working surface appropriately.
	4.4 Calculate required quantities of differently colored sugar.
	4.5 Select and use appropriate equipment and materials
5. Prepare sugar work	5.1 Boil sugar, adding required coloring and arrest the temperature at the correct point for casting or blowing as required.
	5.2 Cast boiled sugar, shaping into desired forms or moulds, using appropriate techniques and skills and achieving correct and even thickness.
	5.3 Remove formwork from sugar at the correct stage of hardening and move sugar items to cool areas, where required, to accelerate cooling.
	5.4 Create sugar pieces using appropriate blowing techniques and suitable materials and equipment.
	5.5 Assemble sugar centre pieces to achieve balance, proportion and optimum strength.
	5.6 Decorate sugar work creatively, ensuring appropriateness for the occasion and creating customer appeal
 Display sugar work 	6.1 Display sugar work attractively to enhance food displays.
WOIN	6.2 Use sugar work to complement, harmonize and balance the displayed food
7. Store sugar work	7.1 Store sugar work according to establishment procedures, ensuring it is protected from humidity, dust and heat

Variable	Range
Specialised equipment for sugar work may include:	sugar boilers
	sugar thermometers
	rubber mats
	metal strapping
	moulds
	patterns
	 blowpipes
	• foil
	plasticine
	 display stands and bases
	spatulas
	shears
Safe handling of boiled sugar solution may	 using protective gloves and mitts where appropriate
	covering exposed skin
	 ensuring all equipment has secure handles

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include:	•	avoiding drips and dribbles using insulated pot rests
Sugar work may be used for:	• • •	centrepieces desserts decorations for cakes and desserts sweets

Evidence Guide				
Critical aspects of Competence	 ability to casting a application preparation ability to preparation preparation 	requires evidence that the candida produce a wide range of sugar wor nd blowing on of safety and food hygiene princi on, decoration, presentation and st produce sugar work of optimum qua on, decoration and presentation of in typical workplace conditions	k using pulling, ples throughout orage processes ality and creativi	s ity
Underpinning Knowledge and Attitudes	 Demonstrate safety realistical historical commodialingredien culinary to work portion constrate causes of methods properties changes influence process a hygiene a Demonstrate handling affecting safe boili preparing basic firs ability to working realistication 	es knowledge of: quirements relating to possible dans boiled sugar at high temperatures and cultural aspects of sugar work ty knowledge, including quality indi ts used in sugar work erms commonly used in the industr ontrol and yield f premature crystallisation of boiled to avoid it s of the ingredients used and their in during production of cleanliness of materials used or and quality outcome and food safety requirements relating es skills to: and storing sugar work and recogn quality and optimising shelf life ing and handling of sugar and unde g sugar t aid for treatment of burns in case pull, cast and blow sugar nethods used in production and dis	cators of ry related to sugar sugar and interaction and in the boiling ing to sugar work ising factors rlying principles of accidents	5
	 creative s defining a control literacy s 	luding the use of equipment skills in decoration and presentation and applying corrective steps to ens kills to read recipes, menus, instruc y skills to calculate portions and we	sure quality ctions and orders	
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	quantities of ingredients
Resources Implication	Access is required to real or appropriately simulated situations, including work areas, materials and equipment, and to information on workplace practices and OHS practices.
Assessment Methods	 Competency may be assessed through: Interview / Written Test / Oral Questioning Observation / Demonstration
Context of Assessment	Competency may be assessed in the work place or in a simulated work place setting.

(Occupational Standard: Confectionery, Baking and Pastry Making Level III				
Unit Title Plan, Prepare and Display Sweet Buffet Showpieces			wpieces		
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Unit Code	CST CBP3 12 0912
Unit Descriptor	This unit describes the performance outcomes, skills and knowledge required to plan, prepare and display a wide range of showpieces appropriate for a sweet buffet display.

Elements	Performance Criteria
 Plan sweet buffet showpieces 	1.1 Plan showpieces appropriate for the occasion, allowing adequate time for, or working within time available for, preparation.
	1.2 Produce sketches or outlines of forms and shapes required and identify colors, decorations and supports.
	1.3 Select and use <i>appropriate equipment</i> and materials
2. Prepare sweet buffet showpieces	2.1 Produce a variety of showpieces to industry standards and enterprise requirements.
Showpieces	2.2 Shape selected materials into desired forms, using appropriate techniques and creative flair and skills.
	2.3 Assemble showpieces, considering balance, proportion and strength.
	2.4 Finish and decorate showpieces artistically, ensuring appropriateness for the occasion and creating customer appeal.
	2.5 Choose decorations in appropriate materials, suitable for the occasion
 Display sweet buffet showpieces 	3.1 Display showpieces attractively to enhance sweet buffet displays.
	3.2 Use showpieces to complement, harmonize and balance the displayed food.
	4 Store sweet buffet showpieces.
	4.1 Store showpieces according to establishment procedures and ensure that they are protected from humidity, dust and heat

Variable	Range
Showpieces for a buffet may include those made from:	 sugar: pulled, cast or blown chocolate pastillage croquant marzipan combination of above mentioned

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Appropriate equipment and materials may include:		air brush spray equipment specialised equipment for preparing, moulding, casting and making freehand creations using sugar and marzipan work, chocolate, pastillage and croquant
Storage may include:	•	cool rooms and other temperature-controlled environments use of packaging materials and cases

Evidence Guide	
Critical aspects of Competence	 Evidence of the following is essential: ability to produce a range of sweet buffet showpieces using suitable materials, including examples from each of the following: sugar chocolate pastillage croquant marzipan application of safety standards throughout preparation, decoration, presentation and storage processes ability to produce sweet buffet showpieces of optimum quality and creativity preparation, decoration and presentation of a range of sweet buffet showpieces within typical workplace conditions
Underpinning Knowledge and Attitudes	 Demonstrates knowledge of: safety requirements relating to possible dangers when handling boiled sugar at high temperature knowledge and understanding of sugar boiling and handling techniques and of safety requirements relating to possible dangers when working with boiled sugar at high temperature knowledge and understanding of various techniques for handling chocolate, pastillage, croquant and marzipan, individually and in combination OHS requirements, including basic first aid for treating burns causes of premature crystallisation of boiled sugar and methods to avoid it properties of the ingredients used and their interaction and changes during production influence of cleanliness of materials used on the boiling process and quality outcome hygiene and food safety requirements relating to sugar work historical and cultural aspects of sugar work culinary terms commonly used in the industry related to sugar work portion control and yield

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Underpinning Skills	 Demonstrates skills to: basic first aid for treatment of burns in case of accidents handling and storing sugar work and recognising factors affecting quality and optimising shelf life artistic skills and creativity in planning and producing sweet buffet showpieces ability to pull, cast and blow sugar working methods used in production and display of marzipan, including the use of equipment for preparing and moulding
	 defining and applying corrective steps to ensure quality control creative skills in decoration and presentation literacy skills to read recipes, menus, instructions and orders numeracy skills to calculate portions and weigh and measure quantities of ingredients
Resources Implication	Access is required to real or appropriately simulated situations, including work areas, materials and equipment, and to information on workplace practices and OHS practices.
Assessment Methods	 Competency may be assessed through: Interview / Written Test / Oral Questioning Observation / Demonstration
Context of Assessment	Competency may be assessed in the work place or in a simulated work place setting.

(Occupational Standard: Confectionery, Baking and Pastry Making Level III				
l	Unit Title		Plan Patisserie Operations		
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Unit Code	CST CBP3 13 0912
Unit Descriptor	This unit describes the performance outcomes, skills and knowledge required to plan patisserie operations in terms of layout, menu and storage and the production, display and service of patisserie products and suitable beverages. It must be linked to other appropriate business management units, as this unit does not cover business planning, marketing and financial management

Elements	Performance Criteria
 Plan layout of patisserie operation 	1.1 Develop a floor plan for kitchen, service, display and storage areas according to anticipated customer requirements and volume.
	1.2 Plan fixtures, furnishing, decor and equipment according to business objectives, budget and style of patisserie operation required and according to food safety and other regulatory requirements
2. Plan the product and service elements of	2.1 Plan and design menu, identifying a range of appropriate <i>menu items</i> and beverages to meet market needs.
patisserie operation	2.2 Prepare a work flow schedule for production and service according to expected customer volume and menu requirements.
	2.3 Plan the display of items considering style of patisserie operation, required storage temperatures and visual appeal and according to the food safety program and regulatory requirements.
	2.4 Plan the preparation, display and storage of items in line with appropriate OHS and food safety procedures and to ensure that the stock is protected from loss, contamination, spoilage, temperature abuse and pests
3. Plan and organize storage for menu items	3.1 Plan and organize storage for pastries, cakes and savoury items at the correct temperatures according to <i>food safety</i> requirements, and to maximize shelf life and <i>product quality</i> .
	3.2 Plan packaging that is appropriate for the preservation of freshness, taste and eating characteristics.

Variable	Range	
Menu items may include:	 pastries and cakes savoury items such as quiche, and ham and cheese croissants beverages such as: coffee tea 	

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	 cold carbonated drinks fresh juices milk soy-based drinks ice-cream
Work flow schedule must take into consideration:	 available facilities, staff, time and equipment enterprise practices and regulatory requirements food safety program
Food safety practices may include:	 covering menu items on display maintaining appropriate temperatures for different menu items food-handling practices
Product quality requirements may include:	 warm or chilled service temperatures eating qualities such as taste, texture and moisture content

Evidence Guide	Evidence Guide		
Critical aspects of Competence	 Assessment requires evidence that the candidate: ability to plan the layout, menu and storage aspects of a patisserie operation project or work activities that allow the candidate to demonstrate skills required to complete planning for the operation of a proposed patisserie operation knowledge of key hygiene and food safety issues relating to patisserie operations 		
Underpinning Knowledge and Attitudes	 Demonstrates knowledge of: knowledge and understanding of the principles and requirements of the relevant legislation relating to: OHS hygiene and food safety nutrition licensing regulations local health regulations local health regulations organizational skills and teamwork menu planning and design appropriate technical and culinary terms for patisserie operations preparation of pastries, cakes and savory products costing, yield testing and portion control handling, portioning and serving ice-creams buffet and table set-ups coffee and tea preparation and beverage service coffee shop equipment, its function and routine maintenance defining and applying quality control storage conditions for menu items and optimizing shelf life, freshness and eating qualities 		
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> time management skills > communication skills > varieties and characteristics of menu items offered > underlying principles of making cakes, pastries and savoury items > commodity knowledge, including quality indicators of ingredients Underpinning Skills Demonstrates skills to: • safe work practices, particularly in relation to using cutting implements, appliances, heated surfaces, ovens and mixing equipment • problem-solving skills to develop a design within tight space restrictions • high level literacy skills to develop comprehensive plans, including detailed, accessible policies, procedures, product specifications, monitoring documents and flow charts; and to read and analyse information about potential layout and equipment options • numeracy skills to cost equipment • critical thinking skills to allow for a rational and logical evaluation of the patisserie operation, including food preparation and storage; display and storage areas; identification of hazards, customer needs, staffing and equipment needs; work flow schedules; product quality and budgetary considerations; enterprise practices; and regulatory requirements. Resources Access is required to real or appropriately simulated situations, including work areas, materials and equipment, and to information on workplace practices and OHS practices. Assessment Competency may be assessed through: • Interview / Written Test / Oral Questioning Observation / Demonstration • Observation / Demonstration		time monograment akilla
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		Observation / Demonstration
	Context of	Competency may be assessed in the work place or in a

Occupational Standard: Confectionery, Baking and Pastry Making Level III		
Unit Title	Prepare Chocolate and Chocolate Confectionery	
Unit Code	<u>CST CBP3 14 0912</u>	

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Unit Descriptor	 This unit describes the performance outcomes, skills and knowledge required to handle chocolate, prepare individual chocolates and make chocolate-based confectionery. Chocolate includes couverture (pure coating chocolate) in dark, milk and white, and various compounds. Tempering is the technique to control formation of seed crystals and to achieve the desired characteristics in solidified chocolate, including setting properties, snap and sheen. Chocolate confectionery may be moulded, cut or dressed, with hard or soft centres, hand coated, machine enrobed or made using prepared hollow shells
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Elements	Performance Criteria
1. Temper couverture	1.1 Melt and temper couverture using correct <i>technique</i> and temperatures.
	1.2 Manipulate couverture to the correct viscosity and desired flow properties so that it possesses appropriate color, gloss and snap characteristics on solidification.
	1.3 Control the temperature to retain workable consistency
2. Prepare centers and fillings	2.1 Choose and manipulate ingredients correctly demonstrating high standards of hygiene.
	2.2 Prepare a range of <i>centers and fillings</i> according to standard recipes or enterprise specifications.
	2.3 Select and make <i>fillings</i> that are full-flavoured, interesting and natural.
	 2.4 Bring fillings to the correct temperature, viscosity and consistency before being used.
	2.5 Ensure that shapes and sizes of centers are precise and uniform
3. Handle moulds	3.1 Ensure that moulds to be used are clean, polished and free of dust or residue.
	3.2 Keep moulds constantly at the correct temperature when being used and ensure that they are untouched by bare fingers.
	3.3 Ensure that the polished surface is never touched by objects that may dull, scratch or damage it
4. Make moulded chocolates	4.1 Select couverture or coatings appropriate to the filling and use.
	4.2 Temper couverture correctly and set in moulds ensuring it is of even and correct thickness and free from marks or air bubbles.
	4.3 Apply a range of fillings ensuring a level surface and allowing

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	sufficient space for sealing with a layer of chocolate of appropriate thickness.
	4.4 Handle and store de-molded chocolates so that they retain their glossy surface
5. Coat chocolate confectionery	5.1 Temper and manipulate couverture to the correct viscosity.
connectionery	5.2 Bring items to be coated to the correct temperature.
	5.3 Coat prepared centers using techniques ensuring an even and correct thickness of chocolate and a uniform quality finish.
	5.4 Execute hand dipping in a logical and accurate manner.
	5.5 Decorate and present chocolate confectionery attractively
6. Store chocolate and chocolate confectionery	6.1 Store chocolate and chocolate confectionery at the correct temperature and level of humidity.
	6.2 Protect chocolate and chocolate confectionery from light and incompatible odors

Variable	Range
Tempering	vaccination or addition method
techniques must	tabling method
include:	 heated water jackets
	microwave
Centers and fillings	nougat
may include:	• ganache
	• marzipan
	flavoured fondant
	croquant
	caramel
	• jellies
	liqueurs
	nuts and fruits

Evidence Guide		
Critical aspects of Competence	 Assessment requires evidence that the candidate: detailed understanding of the different classifications of chocolate ability to produce a quantity of chocolates which are consistent, neat, and even in size, shape and appearance flair, innovation, creativity and artistic skills in creating, decorating and presenting chocolates 	
Underpinning Knowledge and Attitudes	 Demonstrates knowledge of: specific requirements for the handling of chocolate culinary terms commonly used in the industry in relation to chocolate making principles and practices of hygiene related to handling 	
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	 chocolate past and current trends in chocolate and chocolate products
Underpinning Skills	 Demonstrates skills to: artistic skills and creative techniques for chocolate and chocolate confectionery logical and time-efficient work flow safe work practices, in particular in relation to bending, lifting and handling heated surfaces problem-solving skills to deal with breakdowns in systems or equipment literacy skills to research chocolate types, history and trends numeracy skills to cost yields and portion control
Resources Implication	Access is required to real or appropriately simulated situations, including work areas, materials and equipment, and to information on workplace practices and OHS practices.
Assessment Methods	 Competency may be assessed through: Interview / Written Test / Oral Questioning Observation / Demonstration
Context of Assessment	Competency may be assessed in the work place or in a simulated work place setting.

Occupational Standard: Confectionery, Baking and Pastry Making Level IIIUnit TitleMonitor Implementation of Work Plan/Activities

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Unit Code	<u>CST CBP3 15 0912</u>
Unit Descriptor	This unit covers competence required to oversee and monitor the quality of work operations within an enterprise. This unit may be carried out by team leaders or supervisors.

Elements	Perf	ormance Criteria
1. Monitor and improve workplace	1.1	Efficiency and service levels are monitored on an ongoing basis.
operations	1.2	Operations in the workplace support overall enterprise goals and quality assurance initiatives.
	1.3	Quality problems and issues are promptly identified and adjustments are made accordingly.
	1.4	Procedures and systems are changed in consultation with colleagues to improve efficiency and effectiveness.
	1.5	Colleagues are consulted about ways to improve efficiency and service levels.
2. Plan and organize	2.1	Current workload of colleagues is accurately assessed.
workflow	2.2	Work is scheduled in a manner which enhances efficiency and customer service quality.
	2.3	Work is delegated to appropriate people in accordance with principles of delegation.
	2.4	Workflow is assessed against agreed objectives and timelines and colleagues are assisted in prioritisation of workload.
	2.5	Input is provided to appropriate management regarding staffing needs.
3. Maintain workplace records	3.1	Workplace records are accurately completed and submitted within required timeframes.
	3.2	Where appropriate completion of records is delegated and monitored prior to submission.
4. Solve problems and make decisions	4.1	Workplace problems are promptly identified and considered from an operational and customer service perspective.
	4.2	Short term action in initiated to resolve the immediate problem where appropriate.
	4.3	Problems are analysed for any long term impact and potential solutions are assessed and actioned in consultation with relevant colleagues.
	4.4	Where problem is raised by a team member, they are encouraged to participate in solving the problem.

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4.5	Follow up action is taken to monitor the effectiveness of
	solutions in the workplace.

Variables	Range
Problems	 May include but not limited to: difficult customer service situations equipment breakdown/technical failure delays and time difficulties competence
Workplace records	May include but is not limited to: staff records and regular performance reports

Evidence Guide	
Critical Aspects of Competence	 Assessment must confirm appropriate knowledge and skills to: ability to effectively monitor and respond to a range of common operational and service issues in the workplace understanding of the role of staff involved in workplace monitoring knowledge of quality assurance, principles of workflow planning, delegation and problem solving
Underpinning Knowledge and Attitudes	 Demonstrate knowledge of: roles and responsibilities in monitoring work operations overview of leadership and management responsibilities principles of work planning and principles of delegation typical work organization methods appropriate to the sector quality assurance principles and time management problem solving and decision making processes industrial and/or legislative issues which affect short term work organization as appropriate to industry sector
Underpinning Skills	 Demonstrate skills to: monitoring and improving workplace operations planning and organizing workflow maintaining workplace records
Resource Implications	Access is required to real or appropriately simulated work areas, materials and equipment
Methods of Assessment	 Competence may be assessed through: Interview / Written Test Observation / Demonstration with Oral Questioning
Context of Assessment	Competence may be assessed in the workplace or in a simulated workplace setting.

Occupational Standard: Confectionery, Baking and Pastry Making Level III		
Unit Title	Apply Quality Control	
Unit Code	CST CBP3 16 0912	
Unit Descriptor	This unit covers the knowledge, attitudes and skills required in applying quality control in manufacturing works.	

Elements	Performance Criteria
1. Implement quality standards	1.1 Agreed quality standard and procedures are acquired and confirmed
Standards	1.2 Standard procedures are introduced to organizational staff / personnel.
	1.3 Quality standard and procedures documents are provided to employees in accordance with the organization policy.
	1.4 Standard procedures are revised / updated when necessary
2. Assess quality of service delivered	2.1 Services delivered are <i>checked</i> against organization <i>quality standards</i> and specifications
	2.2 Service delivered are evaluated using the appropriate evaluation <i>parameters</i> and in accordance with organization standards
	2.3 Causes of any identified faults are identified and corrective actions are taken in accordance with organization policies and procedures
3. Record information	3.1 Basic information on the quality performance is recorded in accordance with organization procedures
	3.2 Records of work quality are maintained according to the requirements of the organization
4. Study causes of quality deviations	4.1 Causes of deviations from final outputs or services are investigated and reported in accordance with organization procedures
	4.2 Suitable preventive action is recommended based on organization <i>quality standards</i> and identified causes of deviation from specified quality standards of final service or output
5. Complete documentation	5.1 Information on quality and other indicators of service performance is recorded.
	5.2 All service processes and outcomes are recorded.

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Variable	Range
Quality check	Check against design / specifications
	 Visual inspection and Physical inspection
Quality standards	materials
	components
	process
	procedures
Quality	 standard design / specifications
parameters	material specification

Evidence Guide	
Critical Aspects of Competence	 Assessment requires evidence that the candidate: Checked completed work continuously against organization standard Identified and isolated faulty or poor service Checked service delivered against organization standards Identified and applied corrective actions on the causes of identified faults or error Recorded basic information regarding quality performance Investigated causes of deviations of services against standard Recommended suitable preventive actions
Underpinning Knowledge	 Demonstrates knowledge of: Relevant quality standards, policies and procedures Characteristics of services Safety environment aspects of service processes Evaluation techniques and quality checking procedures Workplace procedures and reporting procedures
Underpinning Skills	 Demonstrates skills to: interpret work instructions, specifications and standards appropriate to the required work or service carry out relevant performance evaluation maintain accurate work records meet work specifications and requirements communicate effectively within defined workplace procedures
Resource Implications	 The following resources should be provided: Access to relevant workplace or appropriately simulated environment and materials relevant to the activity/ task
Methods of Assessment	Competence may be accessed through: • Interview / Written Test • Observation / Demonstration
Context of Assessment	Competence may be assessed in the workplace or in a simulated workplace setting.

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Occupational Sta	Occupational Standard: Confectionery, Baking and Pastry Making Level III		
Unit Title	Lead Workplace Communication		
Unit Code	CST CBP3 17 0912		
Unit Descriptor	This unit covers the knowledge, attitudes and skills needed to lead in the dissemination and discussion of information and issues in the workplace.		

Ele	Elements Performance Criteria		ormance Criteria
1.	Communicate information	1.1	Appropriate communication method is selected
	about workplace	1.2	Multiple operations involving several topics areas are communicated accordingly
	processes	1.3	Questions are used to gain extra information
		1.4	Correct sources of information are identified
		1.5	Information is selected and organized correctly
		1.6	Verbal and written reporting is undertaken when required
		1.7	Communication skills are maintained in all situations
2.	Lead workplace	2.1	Response to workplace issues are sought
	discussion	2.2	Response to workplace issues are provided immediately
		2.3	Constructive contributions are made to workplace discussions on such issues as production, quality and safety
		2.4	Goals/objectives and action plan undertaken in the workplace are communicated.
3.	Identify and communicate	3.1	Issues and problems are identified as they arise
	issues arising in the	3.2	Information regarding problems and issues are organized coherently to ensure clear and effective communication
	workplace	3.3	Dialogue is initiated with appropriate staff/personnel
		3.4	Communication problems and issues are raised as they arise

Variable	Range		
Methods of communication	 Non-verbal gestures Verbal Face to face Two-way radio Speaking to groups 	 Using telephone Written Using Internet Cell phone 	

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Critical Aspects of	Demonstrates skills and knowledge to:
Competence	Dealt with a range of communication/information at one time
	Made constructive contributions in workplace issues
	Sought workplace issues effectively
	Responded to workplace issues promptly
	Presented information clearly and effectively written form
	Used appropriate sources of information
	Asked appropriate guestions
	Provided accurate information
Underpinning	Demonstrates knowledge of:
Knowledge and	Organization requirements for written and electronic
Attitudes	communication methods
	Effective verbal communication methods
Underpinning	Demonstrates skills to:
Skills	Organize information
Citilio	Understand and convey intended meaning
	Participate in variety of workplace discussions
	Comply with organization requirements for the use of
	written and electronic communication methods
Resources	The following resources must be provided:
Implication	 variety of information, communication tools, simulated
	workplace
Methods of	Competence may be assessed through:
Assessment	Interview / Oral Questioning
	Observation/Demonstration
Context of	Competence may be assessed in the workplace or in a
Assessment	simulated workplace setting.

Occupational Standard: Confectionery, Baking and Pastry Making Level III

Unit Title	Lead Small Teams
Unit Code	CST CBP3 18 0912
Unit Descriptor	This unit covers the knowledge, attitudes and skills to lead small teams including setting and maintaining team and individual performance standards.

Ele	ements	Performance Criteria			
1.	Provide team leadership	1.1 <i>Work requirements</i> are identified and presented to team members			
		1.2 Reasons for instructions and requirements are communicated to team members			
		1.3 Team members' queries and concerns are recognized, discussed and dealt with			
2.	Assign responsibilities	2.1 Duties and responsibilities are allocated having regard to the skills, knowledge and aptitude required to properly undertake the assigned task and according to company policy			
		2.2 Duties are allocated having regard to individual preference, domestic and personal considerations, whenever possible			
3.	Set performance expectations	3.1 Performance expectations are established based on client needs and according to assignment requirements			
	for team members	3.2 Performance expectations are based on individual team members duties and area of responsibility			
		3.3 Performance expectations are discussed and disseminated to individual team members			
4.	Supervised team performance	4.1 <i>Monitoring of performance</i> takes place against defined performance criteria and/or assignment instructions and corrective action taken if required			
		4.2 Team members are provided with <i>feedback</i> , positive support and advice on strategies to overcome any deficiencies			
		4.3 Performance issues which cannot be rectified or addressed within the team are referenced to appropriate personnel according to employer policy			
		4.4 Team members are kept informed of any changes in the priority allocated to assignments or tasks which might impact on client/customer needs and satisfaction			
		4.5 Team operations are monitored to ensure that employer/ client needs and requirements are met			
		4.6 Follow-up communication is provided on all issues			

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affecting the team
4.7 All relevant documentation is completed in accordance
with company procedures

Variable	Range
Work requirements	client profileassignment instructions
Team member's concerns	roster/shift details
Monitor performance	formal processinformal process
Feedback	formal processinformal process

Evidence Guide						
Critical Aspects of Competence	 Assessment requires evidence that the candidate: maintained or improved individuals and/or team performance given a variety of possible scenario assessed and monitored team and individual performance against set criteria represented concerns of a team and individual to next level of management or appropriate specialist and to negotiate on their behalf allocated duties and responsibilities, having regard to individual's knowledge, skills and aptitude and the needs of the tasks to be performed set and communicated performance expectations for a 					
	range of ta	 set and communicated performance expectations for a range of tasks and duties within the team and provided feedback to team members 				
Underpinning Knowledge and Attitudes	 maintainin performan assessing against se representi of manage on their be allocating individual's the tasks t setting and range of tas 	ng concerns of a team and individu ement or appropriate specialist and	ario al performance al to next level to negotiate regard to d the needs of ctations for a			
Underpinning Skills		ation skills required for leading teal erformance counseling skills ling skills	ms			
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	negotiating skills
Resource	 access to relevant workplace or appropriately simulated
Implications	environment where assessment can take place
	 materials relevant to the proposed activity or task
Methods of	Competence may be assessed through:
Assessment	 Interview / Oral questioning / Written Test
	Observation/Demonstration
Context of	Competency may be assessed individually in the actual
Assessment	workplace or through accredited institution.

Occupational Standard: Confectionery, Baking and Pastry Making Level III		
Unit Title Improve Business Practice		
Unit Code	CST CBP3 19 0912	
Unit Descriptor	This unit covers the skills, knowledge and attitudes required in promoting, improving and growing business operations.	

Elements	Performance Criteria		
1. Diagnose the business	1.1	Data required for diagnosis is determined and acquired	
DUSITIESS	1.2	Competitive advantage of the business is determined from the data	
	1.3	SWOT analysis of the data is undertaken	
2. Benchmark the business	2.1	Sources of relevant benchmarking data are identified	
	2.2	<i>Key indicators</i> for benchmarking are selected in consultation with key stakeholders	
	2.3	Like indicators of own practice are compared with benchmark indicators	
	2.4	Areas for improvement are identified	
3. Develop plans to	3.1	A consolidated list of required improvements is developed	
improve business	3.2	Cost-benefit ratios for required improvements are determined	
performance	3.3	Work flow changes resulting from proposed improvements are determined	
	3.4	Proposed improvements are ranked according to agreed criteria	
	3.5	An action plan to implement the top ranked improvements is developed and agreed	
	3.6	Organizational structures are checked to ensure they are suitable	
4. Develop marketing	4.1	The practice vision statement is reviewed	
and	4.2	Practice objectives are developed/reviewed	
promotional	4.3	Target markets are identified/refined	
plans	4.4	Market research data is obtained	
	4.5	Competitor analysis is obtained	
	4.6	Market position is developed/reviewed	
	4.7	Practice <i>brand</i> is developed	
	4.8	Benefits of practice/practice products/services are	

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		identified
	4.9	Promotion tools are selected/developed
5. Develop business	5.1	Plans to increase yield per existing client are developed
growth plans	5.2	Plans to add new clients are developed
	5.3	Proposed plans are ranked according to agreed criteria
	5.4	An action plan to implement the top ranked plans is developed and agreed
	5.5	Practice work practices are reviewed to ensure they support growth plans
6. Implement and monitor plans	6.1	Implementation plan is developed in consultation with all relevant stakeholders
plans	6.2	Indicators of success of the plan are agreed
	6.3	Implementation is monitored against agreed indicators
	6.4	Implementation is adjusted as required

Variable	Range		
Data required includes:	 appropriation level of clinic internal point staff levels market, main market chan market cha	n data icy ssumptions environment conditions ors hic factors cal impacts gislative/regulative impacts rs, competitor pricing and response marketing/branding	
Competitive advantage includes:	services/pfees	roducts	
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	location				
	timeframe				
Objectives	Specific				
should be	Measurable				
'SMART', that	Achievable				
,	Realistic				
	Time defined				
Market research	data about existing clients				
data includes:	 data about existing clients data about possible new clients 				
	 data from internal sources 				
	 data from external sources such as: 				
	 trade associations/journals 				
	 Yellow Pages small business surveys 				
	 libraries 				
	Internet				
	Chamber of Commerce				
	client surveys				
	industry reports				
	 secondary market research 				
	 primary market research such as: 				
	telephone surveys				
	personal interviews				
	mail surveys				
Competitor	competitor offerings				
analysis	 competitor promotion strategies and activities 				
	competitor profile in the market place				
SWOT analysis	 internal strengths such as staff capability, recognized 				
includes:	quality				
	 internal weaknesses such as poor morale, 				
	 under-capitalization, poor technology 				
	 external opportunities such as changing market and 				
	economic conditions				
	external threats such as industry fee structures, strategic				
	alliances, competitor marketing				
Key indicators	 salary cost and staffing 				
may include:	personnel productivity (particularly of principals)				
	profitability				
	fee structure				
	client base size stoff/principal				
	 size staff/principal overhead/overhead control 				
Organizational	 overnead/overnead control legal structure (partnership, limited liability company, etc.) 				
structures	 organizational structure/hierarchy 				
include:	 organizational structure/merarchy reward schemes 				
Market position					
should	 product the good or service provided 				
include data on:					
	nistry of Education Confectionary Daking and Destry Making Advertised				
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	· · · · · · · · · · · · · · · · · · ·
	 product mix the core product - what is bought the tangible product - what is perceived the augmented product - total package of consumer features/benefits product differentiation from competitive products new/changed products price and pricing strategies (cost plus, supply/demand, ability to pay, etc.) pricing objectives (profit, market penetration, etc.) cost components
	market positiondistribution strategies
	 marketing channels promotion
	promotionpromotional strategies
	target audience
	communicationpromotion budget
Practice brand	practice image
may include:	 practice logo/letter head/signage phone answering protocol
	 phone answering protocol facility decor
	• slogans
	 templates for communication/invoicing style guide
	 style guide writing style
	AIDA (attention, interest, desire, action)
Benefits may include:	 features as perceived by the client benefits as perceived by the client
Promotion tools	 benefits as perceived by the client networking and referrals
include:	seminars
	advertising
	press releasespublicity and sponsorship
	 brochures
	 newsletters (print and/or electronic)
	websitesdirect mail
	 direct mail telemarketing/cold calling
Yield per existing	 raising charge out rates/fees
client may be increased by:	packaging fees
แอเอสออน มัง.	reduce discountssell more services to existing clients

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Evidence Guide	3
Critical Aspects of Competence	 The candidate must be able to demonstrate: ability to identify the key indicators of business performance ability to identify the key market data for the business knowledge of a wide range of available information sources ability to acquire information not readily available within a business ability to analyze data and determine areas of improvement ability to negotiate required improvements to ensure implementation ability to evaluate systems against practice requirements and form recommendations and/or make recommendations ability to assess the accuracy and relevance of information
Underpinning Knowledge and Attitudes	 Demonstrates knowledge of: data analysis communication skills computer skills to manipulate data and present information negotiation skills problem solving planning skills marketing principles ability to acquire and interpret relevant data current product and marketing mix use of market intelligence development and implementation strategies of promotion and growth plans
Underpinning Skills	 Demonstrates skill in: data analysis and manipulation ability to acquire and interpret required data, current practice systems and structures and sources of relevant benchmarking data applying methods of selecting relevant key benchmarking indicators communication skills working and consulting with others when developing plans for the business planning skills, negotiation skills and problem solving using computers to manipulate, present and distribute information
Resources Implication	Access is required to real or appropriately simulated situations, including work areas, materials and equipment, and to information on workplace practices and OHS practices.
Methods of Assessment	Competence may be assessed through: Interview / Written Test Observation / Demonstration
Context of	Competence may be assessed in the workplace or in a simulated
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Assessment	workplace setting.

Occupational Standard: Confectionery, Baking and Pastry Making Level III		
Unit Title	Maintain Quality System and Continuous Improvement Processes (Kaizen)	
Unit Code	<u>CST CBP3 20 1012</u>	
Unit Descriptor	This unit of competence covers the skills and knowledge required to prevent process improvements in their own work from slipping back to former practices or digressing to less efficient practices. It covers responsibility for the day- to-day operation of the work/functional area and ensuring that quality system requirements are met and that continuous improvements are initiated and institutionalized.	

El	Elements		formance Criteria
1.	Develop and maintain quality	1.1	Distribute and explain information about the enterprise's quality system to personnel
	framework within work area	1.2	Encourage personnel to participate in improvement processes and to assume responsibility and authority
		1.3	Allocate responsibilities for quality within work area in accordance with quality system
		1.4	Provide <i>coaching and mentoring</i> to ensure that personnel are able to meet their responsibilities and quality requirements
2.	Maintain quality documentation	2.1	Identify required quality documentation, including records of improvement plans and initiatives
		2.2	Prepare and maintain quality documentation and keep accurate data records
		2.3	Maintain document control system for work area
		2.4	Contribute to the development and revision of quality manuals and work instructions for the work area
		2.5	Develop and implement inspection and test plans for quality controlled products
3.	Facilitate the application of	3.1	Ensure all required procedures are accessible by relevant personnel
	standardized procedures	3.2	Assist personnel to access relevant procedures, as required
		3.3	Facilitate the resolution of conflicts arising from job
		3.4	Facilitate the completion of required work in accordance with standard procedures and practices

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4. Provide training in quality systems and improvement processes 4.1 Analyze roles, duties and current competency of relevant expressionel 4.2 Identify training needs in relation to quality system and continuous improvement processes (kaizen) 4.3 Identify opportunities for skills development and/or training programs to meet needs 4.4 Initiate and monitor training and skills development programs 4.5 Maintain accurate training record 5. Monitor and review performance 5.1 Review performance outcomes to identify ways in which planning and operations could be improved 5.2 Use the organization's systems and technology to monitor and review progress and to identify ways in which planning and operations could be improved 6.3 Enhance customer service through the use of quality improvement process 5.4 Adjust plans and communicate these to personnel involved in their development and implementation 6.1 Organize and facilitate improvement team process indicators 6.1 Organize and facilitate improvement team 6.2 Encourage work group members to routinely monitor key process indicators 6.3 Build capacity in the work group to critically review the relevant parts of the value chain 7. Facilitate the identification of improvement opportunities 7.1 Analyze the job completion process 7.2 Ask relevant questions of job incumbent 7.3 Encourage job incumbents to conceive and suggest improvements 7.4 Facilitate the trying out of improvements, as appropriate detunition of improvements of quality system 8.1 Undertake regular aud						
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4.3 Identify opportunities for skills development and/or training programs to meet needs 4.4 Initiate and monitor training and skills development programs 4.5 Maintain accurate training record 5. Monitor and review performance 5.1 9 Review performance outcomes to identify ways in which planning and operations could be improved 5.2 Use the organization's systems and technology to monitor and review progress and to identify ways in which planning and operations could be improved 5.3 Enhance customer service through the use of quality improvement techniques and processes 5.4 Adjust plans and communicate these to personnel involved in their development and implementation 6.8 Build continuous improvement process indicators 6.3 Build capacity in the work group to critically review the relevant parts of the value chain 6.4 Assist work group members to formalize improvement suggestions 6.5 Facilitate relevant resources and assist work group members to develop implementation plans 6.6 Monitor implementation of improvement plans taking appropriate actions to assist implementation where required. 7. Facilitate the trying out of improvements, as appropriate 8. Evaluate relevant regular audits of components of the quality system in accordance with own level of responsibility and workplace pr		improvemer	4./			
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quality system 0.2 Implement improvements in the quality system in accordance with own level of responsibility and workplace procedures Page 63 of 69 Ministry of Education Confectionery, Baking and Pastry Making Version 1	8.	relevant components of			•	of the quality
				accor	dance with own level of responsibili	
	Р	age 63 of 69				

8.3	Facilitate the updating of standard procedures and practices
8.4	Ensure the capability of the work team aligns with the requirements of the procedure

Variable	Range		
Coaching and mentoring	 May refer to: providing assistance with problem-solving providing feedback, support and encouragement teaching another member of the team, usually focusing on a specific work task or skill 		
Continuous improvement processes may include:	 May include: cyclical audits and reviews of workplace, team and individual performance evaluations and monitoring of effectiveness implementation of quality systems, such as International Standardization for Organization (ISO) modifications and improvements to systems, processes, services and products policies and procedures which allow the organization to systematically review and improve the quality of its products, services and procedures seeking and considering feedback from a range of stakeholders Kaizen Enterprise-specific improvement systems 		
Technology	 May include: computerized systems and software such as databases, project management and word processing telecommunications devices any other technology used to carry out work roles and responsibilities 		
Customer service	May be: internal or external to existing, new or potential clients 		
Key process indicators	 Key process indicators may include: statistical process control data/charts orders lost time, injury and other OHS records equipment reliability charts, etc. 		
Continuous improvement tools	May include:		
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run charts
 X bar R charts
PDCA
 Sigma techniques
balanced scorecards
 benchmarking
performance measurement
 upstream and downstream customers
 internal and external customers immediate and/or final

Evidence Guide			
Critical Aspects of Competence	 Evidence of the following is essential: taking active steps to implement, monitor and adjust plans, processes and procedures to improve performance supporting others to implement the continuous improvement system/processes, and to identify and report opportunities for further improvement knowledge of principles and techniques associated with continuous improvement systems and processes assist others to follow standard procedures and practices assist others make improvement suggestions standardize and sustain improvements Assessors should ensure that candidates can: implement and monitor defined quality system requirements and initiate continuous improvements within the work area apply effective problem identification and problem solving techniques strengthen customer service through a focus on continuous improvement implement, monitor and evaluate quality systems in the work area initiate quality processes to enhance the quality of performance of individuals and teams in the work area gain commitment of individuals/teams to quality principles and practices implement effective communication strategies encourage ideas and feedback from team members when developing and refining techniques and processes 		
Underpinning Knowledge and Attitudes	Demonstrates knowledge of: • principles and techniques associated with: – benchmarking – best practice – change management		

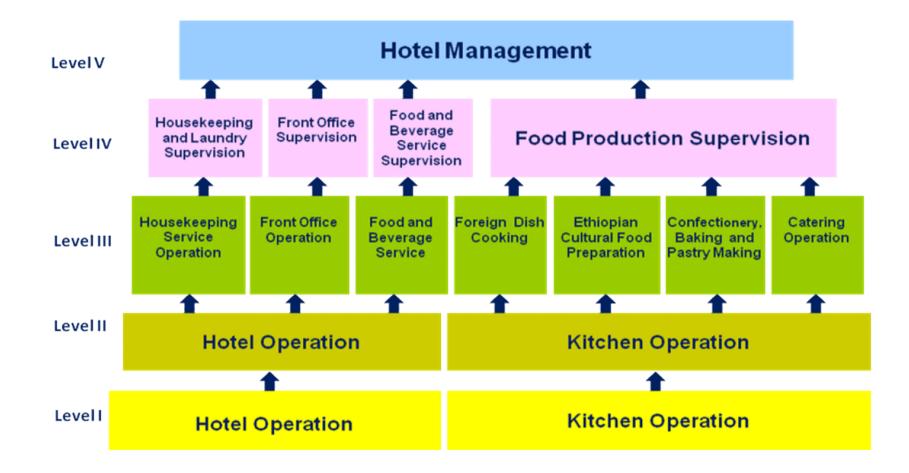
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Underpinning Skills	 continuous improvement systems and processes quality systems range of procedures available and their application to different jobs applicability of TAKT time and MUDA to jobs identification and possible causes of variability in jobs continuous improvement process for organization questioning techniques methods of conceiving improvements suggestion and try out procedures relevant OHS quality measurement tools for use in continuous improvement processes established communication channels and protocols continuous improvement principles and process enterprise business goals and key performance indicators enterprise organizational structure, delegations and responsibilities policy and procedure development processes relevant health, safety and environment requirements relevant national and international quality standards and protocols standard operating procedures (SOPs) for the technical work performed in work area enterprise quality system Demonstrates skills to: coach and mentor team members gain the commitment of individuals and teams to continuously improve innovate or design better ways of performing work communicate with relevant people prioritize and plan tasks related to encouraging and imprive use of standard procedures 		
Underpinning Skills	 standard operating procedures (SOPs) for the technical work performed in work area enterprise quality system Demonstrates skills to: coach and mentor team members gain the commitment of individuals and teams to continuously improve innovate or design better ways of performing work 		
	 prioritize and plan tasks related to encouraging and improving use of standardized procedures negotiate with others to resolve conflicts and gain commitment to standardized procedures facilitate other employees in improvement activities implement and monitor defined quality system requirements initiate continuous improvements within the work area apply effective problem identification and problem solving techniques strengthen customer service through a focus on continuous 		
	 improvement implement, monitor and evaluate quality systems implement effective communication strategies encourage ideas and feedback from team members when 		
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Resources Implication	 developing and refining techniques and processes analyze training needs and implementing training programs prepare and maintain quality and audit documentation Access may be required to: workplace procedures and plans relevant to work area specifications and documentation relating to planned, currently being implemented, or implemented changes to work processes and procedures relevant to the candidate documentation and information in relation to production, waste, overheads and hazard control/management enterprise quality manual and procedures quality control data/records 	
Methods of Assessment	 Competence in this unit may be assessed by using a combination of the following to generate evidence: demonstration in the workplace suitable simulation oral or written questioning to assess knowledge of procedures and contingency management; principles and techniques associated with change management review of the audit process and outcomes generated by the candidates 	
	Those aspects of competence dealing with improvement processes could be assessed by the use of suitable simulations and/or a pilot plant and/or a range of case studies and scenarios.	
	In all cases, practical assessment should be supported by questions to assess underpinning knowledge and those aspects of competence which are difficult to assess directly.	
Context of Assessment	Competence may be assessed in the work place or in a simulated workplace setting / environment.	

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